

FILE # 4018_81A

POOL & SPA SERVICE BUSINESS

This company, specializing in pools and spas, has been successfully operating in southeastern New Brunswick for several decades. Recognized for its technical expertise and consistently high-quality services, it has established itself as a benchmark in its field, serving a loyal and growing clientele.

The business offers a comprehensive range of services, including the installation, maintenance, and repair of pools and spas. It also handles seasonal openings and closings, the replacement of components such as pumps, filters, and liners, as well as various specialized maintenance tasks. Thanks to its efficiency and quality of work, the company benefits from strong word-of-mouth referrals, including recommendations from insurance companies.

The clientele is primarily residential, composed of homeowners and owners of secondary properties. Over the years, the company has built a long-lasting relationship of trust with its clients, generating recurring revenue from seasonal maintenance contracts and ongoing service work.

Located in a strategic area of southeastern New Brunswick, the business benefits from a dynamic market, characterized by a high concentration of residential and seasonal properties. This location allows for a high volume of activity, particularly during the summer months, while maintaining certain off-season operations. The company is equipped with specialized tools and a complete inventory, enabling rapid and efficient intervention on various projects. Its flexible operational model, combined with an optimized cost structure, contributes to profitability and financial stability.

A prospective buyer could increase the company's value by further developing its marketing presence, especially online, expanding the service area, or adding complementary services such as outdoor installations or commercial contracts. Adding personnel could also enhance operational capacity and meet growing demand.

The business has all the necessary elements for continued operations and represents a prime opportunity for an entrepreneur looking to acquire a profitable company with strong growth potential in a thriving industry.

Please contact us for more information.

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ASKING PRICE **985 000 \$**

ASSETS INCLUDED : Equipment, Machinery, Inventory, Goodwill

ANNUAL SALES	869 790 \$
MONTHLY PAYROLL	
WORKING CAPITAL	
BAIIA (EBITDA)	339 541 \$
YEAR ESTABLISHED	April 1997
MONTHLY PAYROLL	14 607 \$
FULL-TIME EMPLOYEES	
SEASONAL EMPLOYEES	



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